



The New Normal and the Future of the Legal Industry

Patrick Lamb, Paul Lippe

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A compilation of columns from the award winning legal blog, The New Normal, the book provides readers with a comprehensive sense of the dynamics driving the legal industry and ideas about how to survive and prosper in the years to come. Specifics include:

- How lawyers can provide additional value to clients in an environment where clients want more for less and many legal services are being commoditized or outsourced.
- How corporate counsels can restructure the traditional attorney-corporate client relationship and utilize alternative fee arrangements.
- How law schools can better prepare students for the new realities of practicing law.

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